

What We Do Launched in 2002, Glance Networks provides a simple yet powerful Web demo and presentation tool. With the industry's only fully cross-platform desktop sharing tool, users can instantly show their live PC or Mac™ screens to anyone online. Users can host large-scale online webinars or remote training sessions with up to 100 guests.

Unlike other Web demo tools, Glance is browser-based and requires no guest download, so it sets up quickly and reliably. Glance also lets hosts remotely transition control of their mouse and keyboard to participants.

Thousands of customers worldwide use Glance™ to deliver sales presentations, training and technical support, quickly demonstrate software, co-edit documents, and collaborate on designs in realtime – all over the Web.

- Benefits**
- **Simple.** Glance offers a one-button interface that makes it easy for host and guests to connect instantly – even guests who are less technologically savvy.
 - **Fast.** Set-up takes seconds and guests can connect on-the-fly through a URL – no downloads required.
 - **Uncluttered.** Participants see only the host's live desktop without any distracting menus, buttons or logos.
 - **Flexible.** Glance works on Macs, PCs and with any operating system. It also supports up to 100 concurrent guests in any session.
 - **No One Falls Behind.** Glance's StreamShaping™ technology individually optimizes each guest's view, so no one falls behind regardless of their network speed.

- Team**
- **Rich Baker**, founder and CEO
 - **Ed Hardebeck**, vice president of engineering
 - **Claudio Topolcic**, vice president of operations

How to Glance Glance takes just seconds to start – from download to first session. Simply:

1. Choose "Start Session"
2. Invite guests to go to a personal Glance Web address
3. Guests see exactly what's on the hosts' screen



COMPANY BACKGROUNDER

- How Customers Use Glance**
- **Enhance Sales Presentations.** Glance provides a fast and easy way to demo products and software remotely, without the hassle and expense associated with travel.
 - **Collaborate on Creative Ideas.** Glance streamlines the creative process by letting users collaborate in real time on iterative design projects.
 - **Train More Efficiently.** With support for up to 100 remote participants, Glance reduces training costs and distributes knowledge faster.
 - **Meet Online.** Colleagues can use Glance to review spreadsheets, PowerPoint presentations and other documents. The real-time collaboration helps avoid endless revisions and increases efficiency.
 - **Improve Customer Service and Ordering.** Customer service reps can show customers detailed product information and catalogs while they're on the phone. Glance also minimizes costly fulfillment errors by letting customers watch as their orders are entered.

Price Subscriptions start at \$49.95/month or \$499/year.

Website <http://glance.net>

Contacts

<u>Headquarters:</u> 1167 Massachusetts Avenue Arlington, MA 02476 781-646-8505 glance@glance.net	<u>Media Contact:</u> Carla Gates 781-646-8505 carla@glance.net
---	--